

Message Text

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ACTION NEA-10

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FM AMEMBASSY DAMASCUS

TO USDOC WASHDC

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AMEMBASSY ATHENS

UNCLAS DAMASCUS 6194

USDOC FOR CAGNE; ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BTIO, SY

SUBJECT: POSSIBLE TRADE OPPORTUNITY: BAKERY EQUIPMENT

1. LOCAL BUSINESSMAN IBRAHIN NAJIB HAS INFORMED EMBASSY OF POSSIBLE TRADE OPPORTUNITY FOR US FIRMS INVOLVING SUPPLY AND INSTALLATION ON TURNKEY BASIS OF COMPLETE LINE OF EQUIPMENT TO FURNISH 80 BAKERIES IN DAMASCUS AND OTHER ARAB CITIES. BAKERIES WOULD PRODUCE ROUND ARABIC LOAVES, 23-25 CM. DIA. PRODUCTION CAPACITY OF EACH BAKERY UNKNOWN. PROJECT WOULD BE SPREAD OVER FIVE YEAR PERIOD, WITH EQUIPPING OF EIGHT DAMASCUS BAKERIES AS SOON AS POSSIBLE.

2. ACCORDING TO SOURCE, MINISTRY OF SUPPLY AND INTERNAL TRADE IS SARG AGENCY RESPONSIBLE FOR BAKERY CONTRACT. MINISTRY ISSUED NO PUBLIC TENDER BUT DESIRES GRE-A-GRE CONTRACT. SOURCE CLAIMS EXTENSIVE CONTACTS WITHIN MINISTRY, WHICH EMBASSY IS UNABLE TO VERIFY.

3. REQUEST USDOC TO NOTIFY APPROPRIATE US FIRMS, INCLUDING UNIVERSAL OVEN CO., 600 SHAMES DR., WESTBURY, NEW YORK, WHICH HAS PREVIOUSLY EXPRESSED INTEREST IN DOING BUSINESS IN SYRIA. REQUEST USDOC TO SEND EMBASSY NAMES OF CONTACTED US FIRMS FOR FOLLOW-UP.

MURPHY

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